



# GDPR Readiness and What Next...

Kieran McCorry  
National Technology Officer, Microsoft Ireland



# Achieving organizational compliance is challenging

200+

updates per day  
from 750 regulatory  
bodies

65%

of firms ranked "design  
and implementation of  
internal processes" the  
biggest GDPR hurdle

32%

of firms spent more than 4  
hours a week creating and  
amending reports

"**Hard to stay up-to-date** to track and analyze regulatory changes."

"I **don't have enough knowledge** about how to define controls for cloud services we use in the org."

"Compliance process is highly **manual and disjointed.**"

"It's **time-consuming** to collect evidences."

"**Lack of in-house capability or tools** to implement controls"

"**Lack of collaboration** between teams (compliance and IT team)"

# How do you manage & protect personal data in a world where...

**58%** of individuals have accidentally sent sensitive information to the wrong person

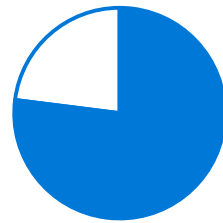
**81%** of corporate breaches involve weak or stolen passwords

**300K** new malware samples are created and spread every day



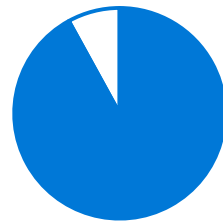
# How are organizations thinking about GDPR?

When IT decision makers in Europe and the U.S. were asked to identify their top concern in achieving GDPR compliance, **“protecting customer data”** was the **#1 response** while avoiding fines ranked last.



41%

of organizations are likely to move to the cloud to become compliant



92%

of IT decision makers with data in the cloud are confident in their ability to be compliant



# Learnings and Insights

'Accounting and Consulting firm' increases efficiency while striving for compliance

## Challenge

- Hold sensitive client data which needs to be protected and retained for the right period of time
- Gap in classification topology to be addressed

## GDPR Solution

- Increasing security posture with Multi Factor Authentication and conditional access controls
- Full security workshop with multiple partners to build a roadmap for the next 12-18 months

## Benefits

- Moved multiple services to hybrid cloud and improved MDM
- Automated/intelligent data governance policies allows more time allocation to necessary manual interventions
- Reduction of outsourced staff to achieve compliance

'Computer Reseller' leverages labelling and classification for GDPR training

## Challenge

- Difficulty to train employees on their GDPR obligations
- Data leakage and potential breach from un-managed devices
- Protect Computer Reseller customer sensitive data

## GDPR Solution

- Implement GDPR labelling, classification, and protection policy with information protection tools
- Modern deployment of desktop OSES with improved management

## Benefits

- Accelerate deployment to be ready for GDPR on May 25<sup>th</sup>
- Implement information protection services to educate employees on personal data management
- Protect and govern how data is accessed away from traditionally managed 'corporate devices'

# Learnings and Insights

'UK Comms Co' takes GDPR seriously because of the risk of doing nothing

## Challenge

- Suffered a massive security breach with a cost of £80m
- Shares dropped 11% post security breach
- Loss of 250,000 customers
- How to securely enable collaboration and flexible working and reduce legacy infrastructure

## GDPR Solution

- Implemented tools for data classification and considering further automation
- Implemented Mobile Device Management and Mobile Application Management services for app level security cross devices

## Benefits

- Simplified challenges around data classification and labelling
- Able to implement BYOD policies
- Improved remote working capabilities
- Standardised email services

'Power Generator' manages compliance of mobile workers

## Challenge

- Management of employees via movers, joiners, and leavers process due to acquisitions and multiple business units
- Executives receiving spam and phishing emails drove assessment of security posture
- Multi Factor Authentication for employees off premises

## GDPR Solution

- Move services to cloud
- Implement Identity Management solutions
- Automatic data classification
- Advanced eDiscovery

## Benefits

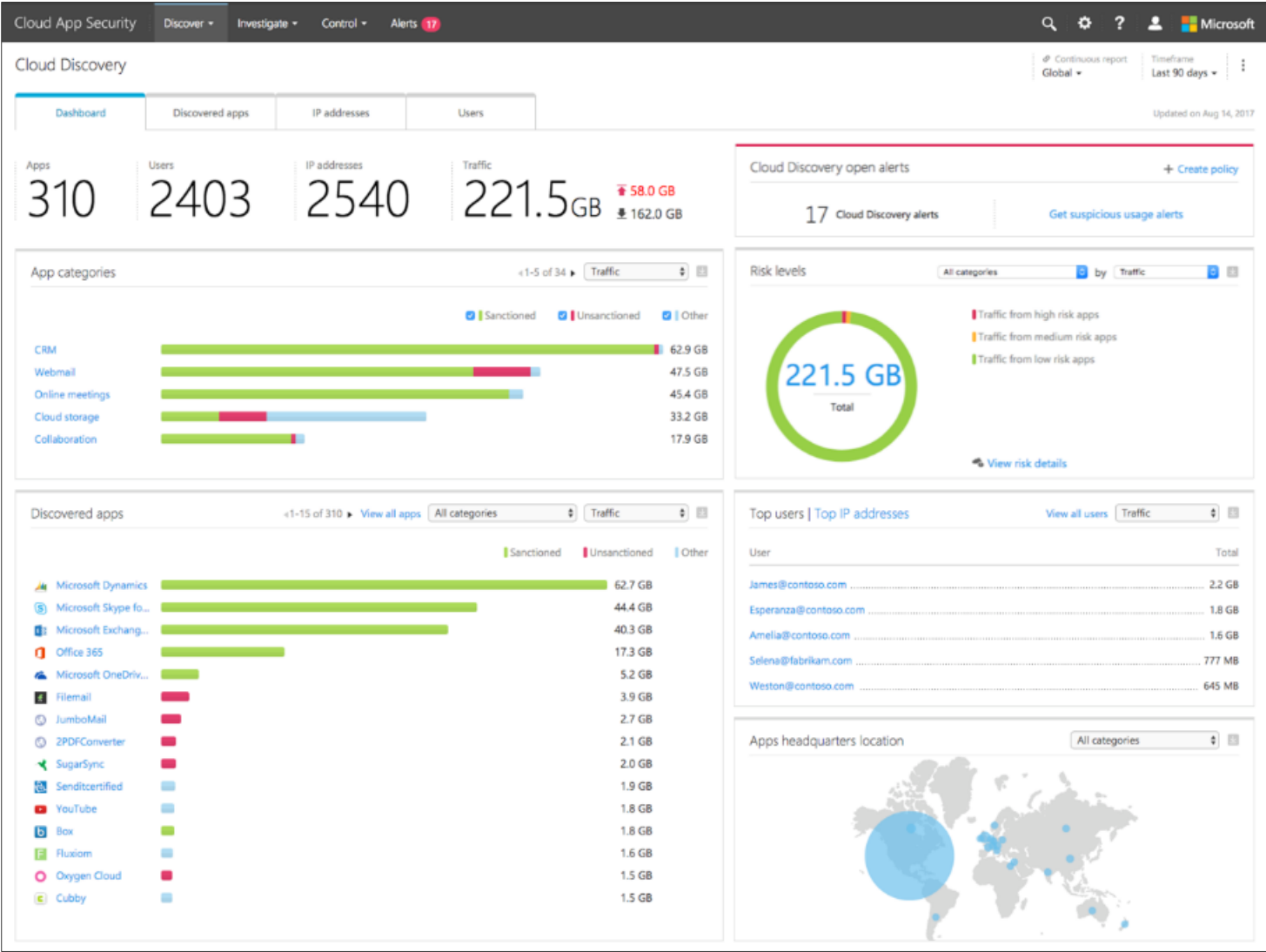
- Reduced security concerns due to MFA controls for access to corporate data, a significant concern for 'Power Generator' as people are very mobile
- GDPR compliance with eDiscovery – improving the speed and simplicity that they could search for key information across communications and archived mail



# Some Specific Customer Examples



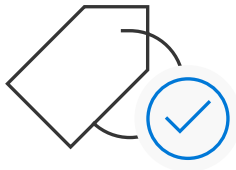
- Targeting 80% of workloads to cloud and virtual platforms
- Addresses compliance and GDPR requirements



# Some Specific Customer Examples



- Information protection across broad range of services in a hybrid cloud environment



Identify & classify  
sensitive information

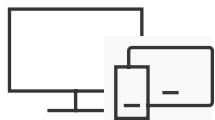


Apply protection  
based on policy



Monitor &  
remediate

Across



Devices



Apps



Cloud services



On-premises



# Compliance Manager

Manage your compliance from one place

- **Real-time risk assessment**

An intelligent score shows your compliance posture against evolving regulations

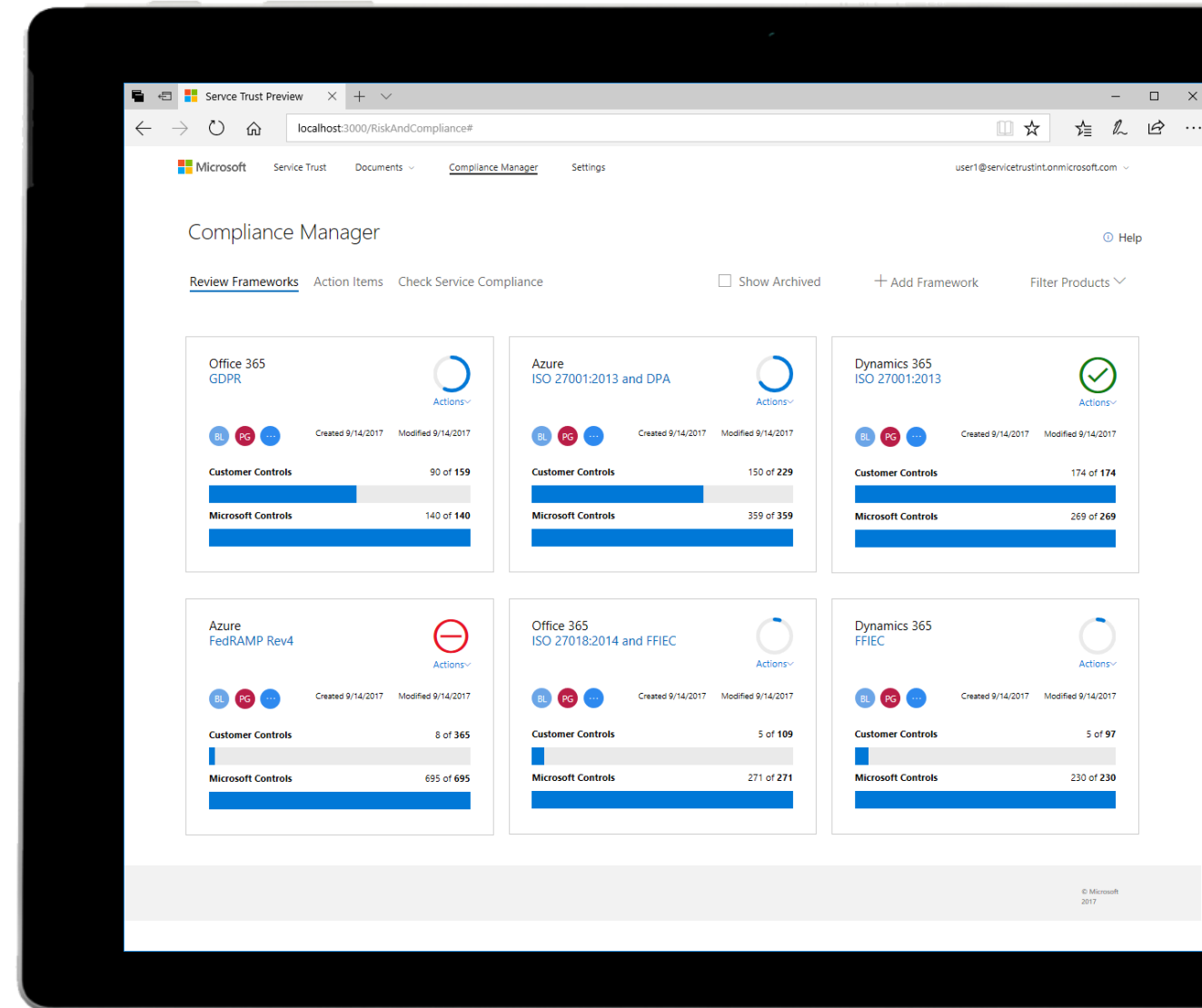
- **Actionable insights**

Recommended actions to improve your data protection capabilities and compliance score

- **Simplified compliance**

Customizable Dashboard, streamlined workflow, and audit-ready reports

<https://servicetrust.microsoft.com/>



# A Few Things to Ponder...

## What about Encrypted Data?

Is encrypted data easily forgotten?



## Maintaining Data Integrity Following Deletion

Can you simply delete records pertaining to an individual and not affect the integrity of the underlying database?



## Let's not forget Blockchain!

Is there a conflict between the Right to Erasure in GDPR and the notion of immutability so central to Blockchain?



**BLOCKCHAIN**



